



JULIE SMITH

Director of Coaching and Client Services

ABOUT

Julie Smith believes personal development is a principled investment in oneself—it is the ultimate strategy for success in business and life. With more than 20 years of experience as a senior-level Executive Coach and Leadership Development Consultant in corporate and entrepreneurial arenas.

As a strategic business partner to forward-thinking leaders and high-growth organizations, Julie has more than 10 years shaping talent development, culture, and people operations to inspire higher levels of engagement and performance. Julie offers a broad perspective into the core challenges and most effective talent development frameworks utilized by global F100 and high-growth organizations. Julie facilitates leadership development programs within fast-paced continuously changing business environments and develops scalable programs, tools, technologies, metrics, and frameworks that build talent, capabilities, and a more effective workforce.

Julie's approach to coaching is compassionately pragmatic and fiercely committed. Through deep listening, mirroring, continuous inquiry, and a healthy dose of humor, she empowers individuals to go beyond their perceived limitations and see past blind spots. Julie helps her clients navigate the complexities of the fast-paced, ever-changing business landscape through a balance of both hard and soft skills. Her toolbox includes a myriad of proven techniques, strategies, and research that has yielded extraordinary shifts in leadership style, impact, and executive presence.

Julie works with ease within cross-functional and globally distributed teams to drive collaboration and operational excellence. She has provided expert leadership development coaching, facilitation, and assessment to all talent levels within global F500 and rapidly growing organizations such as Chevron, Square, Facebook, MongoDB, Deloitte, Visa, LinkedIn, and Warner Brothers.

EXPERIENCE

20+ Years

EDUCATION

Syracuse University

B.A. Art History

TRAINING AND CERTIFICATIONS

UC Berkeley Executive Coaching Institute

Certified Coach

Professional Certified Coach (PCC)

International Coaching Federation

iPEC Certified Coach

Institute for Professional Excellence in Coaching

Everything DiSC®

Certified Practitioner

The Five Behaviors®

Accredited Facilitator

Leadership Practices Inventory®

Trained Coach

The 4 Stages of Psychological Safety™

Certified Coach and Facilitator

Conscious Business Coaching Certification

People Analytics (UPenn)

UX Design Certification

